Pathwork Lecture 111: Soul-Substance - Coping with Demands

1996 Edition, Original Given: February 1, 1963

This lecture is given in an **expanded poetic format,** what I call a **Devotional Format** of the lecture, and in that sense, this is **my interpretation** of the **intent** of the lecture. I may have interpreted portions differently from you, and I ask you to ponder the words for your own interpretation. I did this Devotional Format so I can take the words into my heart, phrase by phrase, much as I would in reading poetry – that is, **devotionally**.

The blessings to me in developing this format have been truly profound, and my wish is that this Devotional Format will be a blessing to others. I invite you to slowly read and ponder this format of the text – with an open heart to experience the Guide's Presence and Love emerging from among the words such that the wisdom comes to LIVE you.

For clarity: The **original text** is in **bold and** *italicized*. [My adds of commentary/clarification/interpretation are in brackets, italicized, and <u>not</u> bolded.] To learn more of my Devotional Format and see the lectures I have done in this way, go to https://www.garyvollbracht.com/pathwork-lectures/pathwork-lectures-devotional-format/

Gary Vollbracht

(Note: This was the first lecture read by John Pierrakos. It was 1966. As he read it, he started shaking. He exclaimed, "This is really it: it's not therapy or bioenergetics, but it has both energy and consciousness." He wrote Eva. The rest is history. They married in 1972 – from For Eva pages 54-57)

¶	Content
03	Greetings, my dearest friends.
	Welcome, all of you.
	Blessings for all of you.
04	I should like to discuss first the difference between the • healthy soul and the • sick soul, as seen from a spiritual viewpoint.

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My words may give my friends a
                   deepened understanding
                       for their further

    development

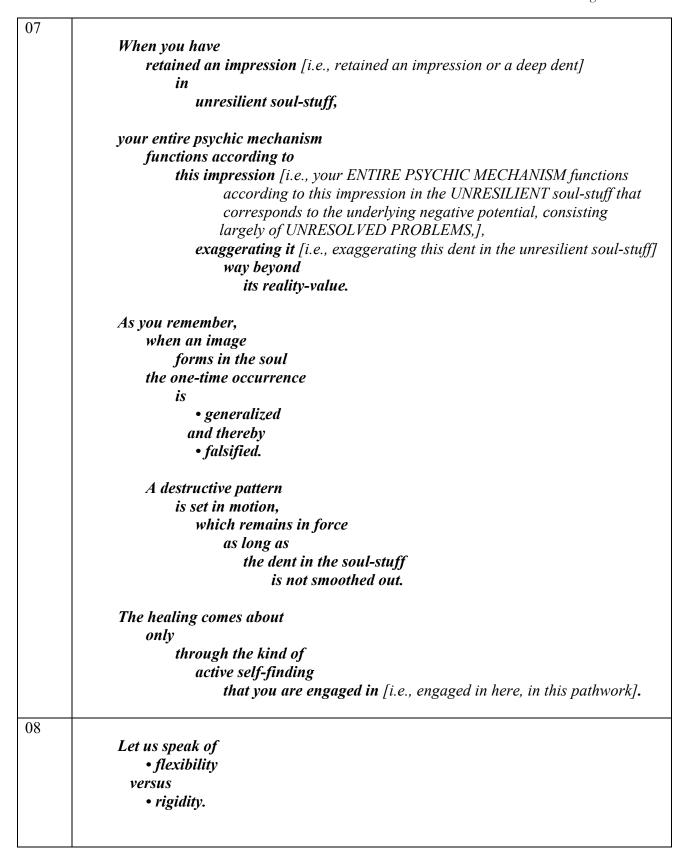
                         and
                           • inner growth.
05
               When a new child enters this earth,
                   its soul-stuff
                       is
                           • very malleable,
                           • very soft.
               Within this
                   soul-stuff
                       lie
                           all the potentials -
                                              the
                                                  • talents,
                                                  • qualities,
                                                  • tendencies,
                                                  • characteristics,
                                              and also the
                                                  • unresolved problems.
              It is according to
                   these potentials -
                               • positive,
                             as well as
                               • negative -
                       that
                           the entity
                               grows.
              The
                   • malleable,
                   • soft
                       substance of the soul
                           is,
                               by its very nature,
                                  very impressionable [i.e., very impressionable, rather than
                                                      resilient, flexible, and able to "bounce back"
                                                      from external influences].
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Therefore [i.e., Therefore, because the malleable, soft substance of the soul is very
                                                impressionable in the young child],
    when the child collects impressions
        during its early years,
    their impact
        will be
            • greater
          or
            • smaller
                according to [i.e., depending on]
                   the underlying potentials.
Where the soul is
    potentially
        • healthy and
        • strong,
even
    negative impressions
        will
           not
                make a deep dent.
The experience
    is
        • registered and

    assimilated

           realistically,
                so that
                   the personality
                        • learns
                      and
                        • grows
                          from the experience,
                               whether or not
                                  it [i.e., whether or not the experience]
                                       was
                                          • happy
                                          • unhappy.
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```
Where the
                  underlying potential
                       is
                         positive,
              the corresponding soul-stuff
                  will be
                       so resilient
                          that even
                             a seemingly detrimental occurrence
                                 will bounce off it [i.e., even a seemingly detrimental occurrence
                                               or experience will bounce off the soul-stuff where
                                               the corresponding underlying potential is positive],
                                        in a manner of speaking.
              It [i.e., The seemingly detrimental occurrence or experience]
                  will
                       not leave a lasting mark [i.e., not leave a lasting mark or
                                                                   "dent" in the soul-stuff]
                          other than
                              the benefit of
                                 increased understanding [i.e., increased understanding of
                                          the seemingly detrimental occurrence or experience].
06
              However, where the [i.e., However, in places where the]
                  underlying potential
                       consists largely of
                          unresolved problems,
              the soul-stuff
                  is so lacking in
                       resiliency
                          that the impressions [i.e., that the IMPRESSIONS in the underlying
                                   potential, consisting largely of UNRESOLVED PROBLEMS,]
                              form
                                 • deep dents
                           and
                              remain
                                 • imbedded in
                                     the soul-substance.
              When you recollect my explanations about
                  how images are formed,
              it will be easier for you to understand what I am saying.
```



Flexibility is the quality of • resilient, • elastic, • healthy soul-substance. When it comes to rigidity, however, there are two different kinds, and it will be quite helpful for you to discern their difference. The first kind of rigidity is based on the following circumstances: When the soul is constantly exposed to deep impressions that • cannot be assimilated and therefore • form dents, so that the imprints [i.e., imprints of the dents] remain imbedded in the soul-substance, the effect on the personality is heavy. Then unfavorable circumstances create suffering that goes way beyond what is warranted in reality. **Therefore** • the soul suffers more from an impression than it needs to and even • favorable impressions

cause exhaustion.

```
You may all have experienced
    that you become
         overly excited
            when
                something good happens;
it [i.e., this something good that happens]
    has a disrupting effect.
You are unable to
    assimilate
         the experience;
it [i.e., this experience of something good that happens]
    • weighs on you
  and
    • makes you restless.
    • Assimilation
and
    • digestion
         in such a case
            is so slow
                that it engages
                   all your faculties,
                       thus
                          arresting the
                              • growth
                             and
                              • functioning
                                  of
                                      other aspects of the psyche.
```

```
09
              To deal with an experience [i.e., To deal with such an experience of something
                       good that happens but which you cannot quickly assimilate or digest]
                  that
                       would normally need
                          only a certain amount of

    attention and

                              • investment,
                     and
                       would leave
                          part of your faculties
                              free to deal with
                                 other aspects of
                                      • living
                                    and
                                      · being,
                                         becomes a task in which
                                             all
                                                the inner forces
                                                     are made to serve
                                                        a comparatively unimportant event.
              That you are
                  • joyful and
                  • gratified
                       about
                          the event as such [i.e., about the positive and good event that happened]
                              does not change
                                 the fact that
                                      an unnecessary amount of energy
                                         is being wasted.
              This [i.e., This wasting of an unnecessary amount of energy on a positive experience
                          that happens to you, but which you cannot quickly assimilate or digest]
                  creates
                       • a kind of restlessness,
                       • a holding on to the experience,
                          and
                              that [i.e., and that kind of restlessness and holding on to
                                      the experience, wasting of an unnecessary amount of energy]
                                  blocks
                                      the soul's
                                         movement.
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Needless to say, this [i.e., this restlessness and holding on to a positive experience,
                        wasting of an unnecessary amount of energy on it, thereby
                        blocking the soul's movement]
    may
         not
            be conscious,
but
    when you attend to
         your inner reactions [i.e., your inner emotional reactions to
                                      such a positive (or negative) experience],
    you are bound to discover
         such a preoccupation [i.e., preoccupation with such an experience].
It [i.e., This preoccupation with such a positive (or negative) experience]
    may manifest in
         intense thoughts
            about
                a relatively unimportant event;
you may be
    unable to
         • let go of its [i.e., let go of this relatively unimportant event's]
            emotional impact,
    unable to
         • forgive and
         • forget.
But, mainly,
    • a much more subtle procedure
         is set in motion,
    • an automatic reaction
         that is
            not commensurate with
                the outer occurrence.
A
  one-time experience
         is falsely applied
            to an event
                of an entirely different nature.
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In short,
                  something that
                       frightened you
                          once
                               will cause you
                                  to be frightened again
                                      bv
                                         an outer event
                                             that is really
                                                 quite dissimilar to
                                                     the first.
              Such automatic reactions [i.e., Such automatic emotional reactions],
                       which you
                          • have begun to observe
                        and
                          • begin to understand
                              in yourself,
                  are evidence of
                       the presence of the
                          • too-malleable soul-stuff
                               that did
                                  not grow healthily
                                      into
                                         • resilient elasticity.
10
              Over-tender [i.e., Over-tender and too-malleable]
                  soul-stuff
                       causes
                          both
                               • conscious
                          and

    unconscious

                                 pain.
                  the effect [i.e., the EFFECT of this conscious and unconscious PAIN]
                       is bound to be
                          detrimental,
              the psyche
                  seeks a remedy [i.e., seeks a remedy to alleviate or numb this PAIN caused
                               by the presence of a too-malleable soul-stuff that was "dented" by
                               an original, but often very different negative event].
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Such
    unconsciously sought remedies [i.e., Such REMEDIES to alleviate or numb this
                PAIN caused by the presence of a too-malleable soul-stuff that was
                "dented" by an original, but often very different negative event
        are often
            more destructive than
                • the original evil,
        as are,
           for example,
                • the pseudo-solutions.
The false remedy, in this case,
    is an
        • artificial,
        • protective
            wall,
                set up to prevent
                   constant
                       heavy impacts
                          causing
                               hurtful dents on the soul-substance,
                                  which are
                                      experienced as
                                          "oversensitivity."
The wall is

    hard and

    • brittle:
it
    • prevents
        • feeling
       and

    experiencing

 and
    • causes
        the first type of rigidity [i.e., the FIRST type of rigidity brought on when
                the soul is CONSTANTLY exposed to deep impressions that
                cannot be assimilated and therefore which form dents and which
                results in PAIN leading to the creation of a "REMEDY" preventing
                the PAIN, a remedy of building a hard and brittle WALL that
                PREVENTS FEELING and EXPERIENCES].
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11
              The second type of rigidity
                  is caused by
                       a condition of the soul
                          that
                               • is incapable of assimilating [i.e., of assimilating and digesting]
                                  the experience
                             and
                               • holds on to it instead.
                  the indentation in the soul
                       is so deep
                          that one
                               cannot let go of it,
              the preoccupation with
                  the experience
                       excludes
                          important aspects of
                               reality.
              One
                   • sees
                 and
                   • evaluates
                       only
                          that part of reality
                               which
                                  appears to
                                      • bother or
                                      • disturb;
              other aspects [i.e., other aspects of reality]
                  important for
                       understanding the occurrence
                          in its full light
                               are
                                  absent.
              Such a
                   • limited,
                   • subjective
                       evaluation
                          is
                               inevitable
                                  if the soul suffers too much.
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The suffering [i.e., the suffering endured by the soul]
    makes a
         • wider and
         • more truthful
            view
                quite impossible.
Therefore
    • one-sidedness
  and
    • an inability to perceive differently
         constitutes the
            second type of rigidity.
One can deal
    only with what one
         immediately
            • sees
          and
            • perceives
                according to
                   the highly sensitized area
                       of
                           the too vulnerable soul-substance.
                               Every other aspect
                                  in the
                                      • situation,
                                or
                                  in the
                                      • other person involved,
                                         is overshadowed.
If those aspects [i.e., If those OTHER ASPECTS, that is, aspects other than those
                       aspects that are seen and perceived according to the highly
                       sensitized area of the too vulnerable soul-substance]
    were allowed to stand
         in the full light,
the understanding
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would be much more objective.

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But this [i.e., But this much-more-objective understanding
                               that would be possible with this broader and wider view of reality]
                  is
                       not
                          possible
                               because
                                  one is
                                      too preoccupied with
                                         the unpleasant effect of
                                             the dent
                                                 upon the soul-stuff.
12
              If you suffer
                  physical pain
                       in a certain area of your body,
              you are bound to
                  focus all your attention
                       on the area [i.e., on the area in pain],
                          disregarding others.
              It is the same with
                  the soul process.
              What makes this [i.e., What makes this SOUL PROCESS of working with
                              soul pain – those pains that are in facets of the soul which are dents
                               of the highly sensitized area of the too vulnerable soul-substance]
                  more complicated
                       is that here [i.e., is that here in the soul, unlike in the body,]
                          we are dealing with
                               • very subtle and
                               • unconscious
                                  reactions [i.e., emotional reactions]
                                      that can be verified
                                         only
                                              • if
                                             • when you become
                                                 sufficiently attuned to
                                                     your inner mechanisms.
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13
              To briefly summarize
                  the difference
                       between the two kinds of rigidity:
                          one [i.e., one kind of rigidity, which is GENERAL, occurring when the
                                      soul is CONSTANTLY exposed to deep impressions that it
                                      cannot assimilate and which results in a "remedy" of
                                      building a hard and brittle WALL to protect the soul-stuff]
                               • dulls your capacity of
                                  • feeling and
                                  • experiencing;
                          the other [i.e., the other kind of rigidity, which is in a SPECIFIC AREA
                                    where dents of the highly sensitized area of the too-
                                   vulnerable soul-substance exist and PREOCCUPY one with
                                    the unpleasant effect of this specific dent upon the soul-stuff,]
                               • colors your

    views and

                                  • experience
                                      to such a degree
                                         that your
                                              perception of reality
                                                 is
                                                     narrowly limited.
              Often, people have
                  both kinds of rigidities,
                       • alternately
                     and
                       • simultaneously,
                          one

    caused by

                                  the other
                             and
                               • overlapping [i.e., and overlapping each other].
              Sometimes
                  one
                       is predominant.
                          When this is so,
                               the rigidity
                                  is relatively easy to recognize.
```

```
14
              When the second [i.e., When the second kind of rigidity, which is rigidity in a
                              SPECIFIC AREA where dents of the highly sensitized area of the
                              too-vulnerable soul-substance exist and PREOCCUPY one with the
                              unpleasant effect of this specific dent upon the soul-stuff,]
                  is predominant,
              it can manifest in
                  • harping on details,
                  • seeing
                       only certain facets
                          of
                              • others
                        and
                          of
                              • situations
                                 which may, in themselves,
                                     be correct,
                                        but the perception is
                                             incomplete
                                                because
                                                    other aspects
                                                       are overlooked.
              This may also apply to
                  your attitude toward
                       • people and
                       • situations
                          where you are
                              not
                                 personally involved,
                              but you are so conditioned to
                                 this way of reacting,
                                        due to the lack of resiliency in the soul-substance,
                                     that you cannot function differently
                                         even then [i.e., even
                                                         when you are NOT personally involved].
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Such over-malleable soul-stuff
    makes you
         incapable of
            adjusting to
                ever-changing
                   circumstances.
                You cannot
                   • see and
                   • evaluate
                       them [i.e., such ever-changing circumstances]
                          for you are
                               conditioned to react [i.e. to react emotionally]
                                  only to
                                      the direct imprint
                                         made upon
                                             your soul-substance.
                This [i.e., Being conditioned to react emotionally ONLY to the
                                      direct imprint made up your soul-substance]
                   prevents you
                       from being in
                          • the constant flow of life,
                       from being in
                          • truth and
                           • reality.
In order to
    flow with life,
your soul-stuff
    has to have the
         healthy elasticity
            to quickly assimilate
                incidents
                   according to
                       their
                          real
                               significance.
```

```
15
              Needless to say,
                   healthy soul-substance
                       cannot
                           be created by
                              an act of will.
              Only
                   • finding
                 and
                   • changing
                       your
                           • misconceptions,
                           • pseudo-solutions, and
                           • distortions
                               can bring this about [i.e., can create healthy soul-substance].
              To facilitate this process [i.e., To facilitate this process of finding
                       AND CHANGING your misconceptions, pseudo-solutions, and distortions],
                   it is very important to
                       receive the

    healthy

                         and

    unhealthy

                               reactions of
                                  the soul-substance in this light [i.e., in this light of finding and
                                              changing your misconceptions, pseudo-solutions, and
                                              distortions, thereby creating healthy soul-substance].
              The recognition of the
                   two kinds of rigidity
                       is also necessary.
              It will be very helpful to
                  feel
                       their difference
                           within yourself.
              They [i.e., The two kinds of rigidity]
                   do feel different;
              they have a
                   different "flavor,"
                       as it were.
              As indicated earlier,
                   both
                       may exist simultaneously.
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```
One [i.e., One kind of rigidity]
    may be a counter-reaction to
         the other [i.e., to the other kind of rigidity].
You may first find
    the brittle wall of rigidity [i.e., the brittle wall in the first kind of rigidity that
                                            deadens one's feeling and experiences].
Do
    not
         expect to find a
            healthy flexibility
                beneath it [i.e., beneath the brittle wall of the first kind of rigidity].
Be prepared to find
    the other kind of rigidity [i.e., the SECOND kind of rigidity, which is in a
                SPECIFIC AREA where dents of the highly sensitized area of the
                too-vulnerable soul-substance exist and PREOCCUPY one with the
                unpleasant effect of this specific dent upon the soul-stuff,]
         that may,
                at first glance,
            appear to be
                the very opposite of rigidity,
                   because it is overly soft in substance [i.e., it is overly soft in
                        substance in a SPECIFIC AREA where dents of the highly
                        sensitized area of the too-vulnerable soul-substance exist].
But upon closer inspection
    you will find that
         this very softness,
                devoid of healthy resistance,
            cannot
                let go of
                   impressions received.
You
    • mull them over
         and over
```

The soul-substance thus becomes rigid.

• are persistently influenced

obsolete.

by what should already be

and

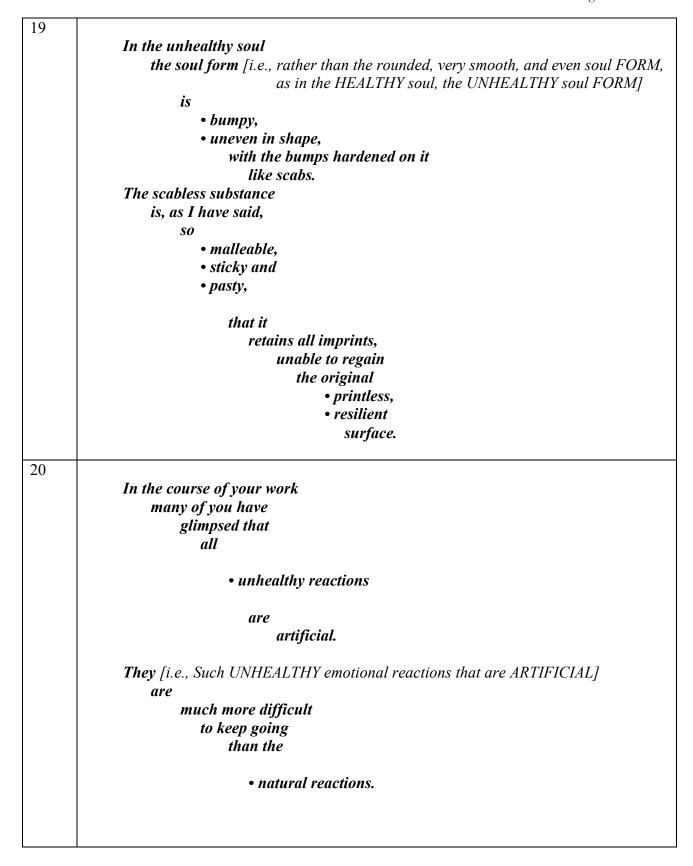
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Exaggerations of
                  • truth
                bring
                  • untruth
                      in both directions.
              This
                  • holds true
                      for everything
               and
                  • has often been discussed
                      in many other connections.
              Here
                  • the too great resistance
                      of
                          the brittle pseudo-protective wall [i.e., the WALL of TYPE ONE rigidity
                                                        that blocks out feelings and experiences]
              has similar effects to
                  that [i.e., to the effects]
                      of
                          the too little resistance
                              in the over-malleable soul stuff [i.e., the OVER-SENSITIZED
                                     SPECIFIC area PREOCCUPYING one in TYPE TWO
                                     rigidity, which prevents realistic view of the whole picture].
16
              How can you
                  cope with your life
                      when you are
                          not in reality?
              How can you
                  • be in reality
                      when either of these two rigidities exists in you?
              How can you
                  • adapt yourself to
                      the ever-changing flux of life?
              How can you
                  • evaluate objectively
                 and
                  • perceive in truth?
```

```
None of these
                  is possible
                      if your soul-substance
                          is so easily indented
                              that
                                 an impression
                                      of
                                        • little importance,
                                        • minor significance for you,
                                             • remains imbedded
                                           and
                                             • dictates your reactions
                                                towards future events?
              You thus
                  distort
                      the relationship
                          between
                              • the event
                          and
                              • your reaction to it.
17
              I have shown you
                  a new angle
                      on the inner mechanisms
                         already familiar to you.
              Such increased insight
                  can often be very helpful
                      in giving renewed impetus
                         to your work on the path.
18
              Let me finish this topic
                  by briefly describing
                      what
                          • a healthy soul
                              looks like
                      compared to
                          • an unhealthy one,
                              as seen from our vantage point.
```

```
In the healthy soul
    • the form
        is
            • rounded,
            • very smooth, and
            • even.
    • The substance
        is
            • elastic –
                a mixture of
                   • resilient
                 and

    healthily resistant

                       softness.
This combination [i.e., This combination of a rounded, very smooth, and even
                       FORM, and of SUBSTANCE that is ELASTIC – a mixture of
                       resilient and healthily resistant SOFTNESS]
    produces
        the ideal conditions
           that enable you to
                go through life
                   with a
                       capacity for
                          deep experience,
                               which you are able to
                                  • assimilate quickly,
                                      so that you are
                                         always ready for
                                             new
                                                • impressions
                                           and
                                             new
                                                • experiences.
```



```
When an
    insight
        comes -
                even if it happens
                   only seldom
                       to begin with -
it is a
    decisive step toward
        • growth
       and
        • self-realization.
At that moment [i.e., At the moment when an INSIGHT comes]
    you understand
        how
            strenuous
                the
                   • pseudo-protections and
                   • pseudo-solutions
                       are.
How much
    more
        • easily,
    more
        • reliably and
        • safely
            does your
                • natural being
                   guide you through life!
This [i.e., This EASE by which your natural being guides you through life]
    is not to be confused with
        • the line of least resistance
       and
        • the giving in to
            one's destructive instincts.
Before you have reached
    certain levels of inner recognition,
such a statement [i.e., such a statement about the EASE by which
                                      your natural being guides you through life]
    might easily be
        so misinterpreted [i.e., might be misinterpreted as following the line of
                          least resistance or giving in to one's destructive instincts].
```

```
But once these
    insightful levels
        have been reached
           through the

    steady progress

              and
                · organic growth
                   that persevering work
                       is bound to bring
                          eventually,
vou will

    understand

  and
    • experience
        for evermore
           the truth
                that
                   • pseudo-solutions are
                       · strenuous and
                       • energy-consuming,
                while
                   • experiencing
                       the real self
                          is
                              • safe and
                              • easy.
I mention this again
    because I see a tendency
        to overlook the importance of
           such vague glimpses [i.e., vague glimpses of this TRUTH and insight
              that PSEUDO-SOLUTIONS are STRENUOUS and energy-consuming
              while EXPERIENCING the REAL SELF is SAFE and EASY].
Please ponder over them [i.e., ponder over these glimpses of this TRUTH].
Look at
    the first rare occurrences
        of such experiences [i.e., such experiences of the EASE by which
                              your NATURAL BEING guides you through life]
           so as to attain
                the
                   • full value and
                   • deep significance
                       they harbor.
```

	1
	Such glimpses of health [i.e., such glimpses of HEALTH in which one EXPERIENCES the EASE by which one's NATURAL BEING guides one through life], as compared with the • distorted, • artificially strained ways of living, are the best way
	to heal your soul-substance.
	to new your source.
21	Once again, it is true that
22	Now I would like to discuss a different topic, although it is, of course, connected with the foregoing, as everything in the human soul is interrelated.

```
In the course of this work, we have often
    • found and
    • discussed
        your demands.
I am now referring mainly to the
    • hidden,
    • unconscious
        demands
           that exist in you
                without
                   your being aware of them.
When you
    found them [i.e., When you found your hidden, unconscious demands]
you were often
    surprised
        to discover
            how stringent
                your demands
                    on
                       • others,
                    on

    yourself,

                  and
                   on
                       • life,
                          really were.
This [i.e., This discovering how stringent your demands
                       on others, yourself, and life really were]
    often took
        considerable
            • time and
            • effort
                on your part,
and
    you were probably
        shocked
           to find out
                how incompatible they were [i.e., how INCOMPATIBLE these
                           DEMANDS you made on others, yourself, and life were]
                   with
                       your conscious concept of yourself.
```

If you have
not reached
full awareness of
your own demands,
you may be well advised to
investigate your previous findings
in this particular light.

You will find that an imbalance does exist:

You have

 excessive demands, on the one hand, in that you expect more from others

ore from others than you are willing to give,

no matter how much you may cover up this fact.

On the other hand, you
• may be
too modest
in your expectation.

This is a logical consequence [i.e., Being TOO MODEST in your expectation FROM OTHERS is a logical consequence of EXPECTING MORE FROM OTHERS than you are willing to GIVE] that occurs automatically.

It is based on the balancing quality of inner law.

```
23
             But let us now consider
                 another aspect of this theme [i.e., this theme of DEMANDS]:
                            the demands
                               that are made on
                                   you.
             How do
                 you
                     react
                        when demands are being made
                            on you?
             How do you
                 cope with them [i.e., How do you cope with DEMANDS being made ON YOU]?
             Before going any further,
                 let us be clear that
                     you may be
                        no more conscious of
                            • demands
                               on you
                     than you are
                        conscious of
                            • your making demands
                               on others.
             The fact that
                 you are
                     • unaware of
                        demands made
                            on you
                               does
                                   not eliminate
                                      • their effect [i.e., does NOT eliminate the EFFECT of
                                                        demands made on you by others]
                                          on your
                                             • special,
                                             • inner
                                                 way of
                                                    • dealing with them.
```

```
You certainly
                  react strongly
                      to such demands [i.e., to demands made on you of which you are unaware],
                         even though
                             you may never know it
                                 consciously [i.e., you may never know CONSCIOUSLY
                                        that you REACT strongly to such demands made on you].
              It needs the
                  increased awareness
                      that is cultivated on a path such as this [i.e., such as this pathwork]
                         that will finally
                             make you capable of
                                 being aware of
                                     · how others are making demands on you
                                  and, subsequently, of
                                     • your real reactions to them.
24
              It is my advice
                  to my friends who work in this intensive study [i.e., who work in this pathwork]
                      to devote some attention to
                         the topic of
                              demands.
              Look at your
                  • associations
                and
                  • relationships
                      from this particular viewpoint [i.e., from the viewpoint of DEMANDS].
              When you have established
                  that
                      here or there
                         you feel a demand
                              that is being made on you,
                         you have this or that reaction to it,
              then
                  you can go a step further.
```

```
I will outline the way [i.e., the way to take the next step when you are AWARE both
                    of DEMANDS being made on you and of your REACTIONS to such demands],
                  even though, of course,
                      these subsequent steps
                         cannot be taken
                              until
                                 you have clearly become aware of
                                     • your demands on others
                                   and
                                     • others' demands on you,
                                   as well as
                                     • your real reactions to them [i.e., your REAL reactions to
                                                                       others' demands on you].
25
              To understand
                  your reactions [i.e., To understand your reactions to demands of others on you],
              it is important to view them also
                 from the point of view
                      explained in the first part of this lecture [i.e., from the point of view of
                                                    healthy and unhealthy SOUL-SUBSTANCE].
              When
                  • your soul-substance is too impressionable,
              when
                  • you unduly retain impressions -
                              in this case,
                                 the currents of others' demands on you -
              when

    you cannot healthily

                      • assimilate,
                      • evaluate,
                     and
                      • come to terms with
                         the effect
                              that others have on you,
              then
                  their demands
                      have an overpowering impact.
```

```
[When your soul-substance is too impressionable, when you unduly retain
        impressions of the demands of others, when you cannot healthily assimilate,
        evaluate, and come to terms with the effect that others have on you, and,
        when, as a result of such conditions, the demands of others have an
        OVERPOWERING IMPACT on you,]
    Either you
        • will interpret something
             as a demand
                that is no such thing,
                   and
                       an inner defense against it
                           will be triggered off,
    or you
        • may give in to
           the most
                • immature,

    unjustified

                   demands from others
                       to avoid
                           • feeling guilty
                           • fearing unwelcome consequences.
In both cases
    the result is
        • resentment,
        • defiance,
       and
         • hostility.
    • None of it [i.e., None of this resulting resentment, defiance, and hostility]
        may be conscious in you
           at the moment,
or
    • these feelings [i.e., or these feelings of resentment, defiance, and hostility]
           not be linked with
                the recognition
                   that they [i.e., that these feelings of resentment,
                                                     defiance, and hostility]
                       are
                          your responses to
                               demands being made on you.
```

```
You are often
                  unconsciously
                       • so fearful
                          of
                              • demands, or
                          of
                              • your compulsion to give in to them,
                   and
                       • so afraid
                          of
                              • what might happen
                                 if you did
                                     not give in,
                                        that you set up a defense against them.
26
              Yet an
                  inner alarm
                       seems to ring
                          whenever an
                              • actual
                             or
                              • imaginary
                                 demand
                                     is being made on you.
              Your
                  • guilt
                and
                  • fear
                       do not permit you to
                          • become aware
                        and
                          • investigate what has set off the alarm.
              Instead of investigating it [i.e., Instead of investigating what has set off the alarm
                                     that seems to ring whenever an actual or imaginary demand
                                     is made on you]
                  with your
                       reasoning faculties,
             you
                  blindly reject
                       rational inquiry.
```

```
The rejection [i.e., The rejection of rational inquiry as to what has set off the alarm
                       that seems to ring whenever an actual or imaginary demand
                       is made on you]
    is not so much a
        reaction
            against the
                • demands themselves
          as
           against the
                • temptation
              and
                • compulsion
                   to give in to them [i.e., give in to the demands made on you].
Your inability to
    discriminate [i.e., Your inability to discriminate among
                              the various demands that are being made on you]
        is what makes you
           insecure.
Keeping your reaction [i.e., Keeping your emotional reactions to
                                             the various demands made on you]
    hidden
        will make discrimination [i.e., will make the discrimination among
                              the various demands that are being made on you]
           even less possible.
Your lack of
    trust in
        yourself
            makes you
                unable to
                   • determine
                  and
                   • differentiate
                       [among the various demands that are being made on you].
Insecurity,
        in turn,
    is the result of
        an
           impaired
                integrity.
```

```
27
              The inelastic soul-substance
                  with its
                       oversensitivity
                          creates such an aversion to
                              dealing with anything
                                 that impacts it from the outside
                                      that
                                         outer input [i.e., outer input of any kind from any source]
                                             is simply cut off.
              Thus
                  healthy intercommunication
                       cannot exist.
28
              Your response
                  to the demands of others
                       may frighten you so much
                          that you may
                              withdraw
                                 more or less
                                     from
                                         all
                                             meaningful relationships.
              It is very important to realize
                  that
                       the fear of involvement [i.e., fear of involvement with others]
                          may
                              not only exist
                                 due to
                                     fear of
                                         • hurt and
                                         • disappointment,
                              but also
                                 due to the
                                     fear of

    having to

                                             cope with
                                                the demands of others.
```

```
29
             Now, my friends,
                 it is important to
                      become aware
                         that
                             demands
                                are all around you.
             The more
                 you are involved,
             the more
                 demands
                      multiply.
             When you
                 calmly consider them,
             you will see that
                 in some instances
                      • the demands of others
                         are

    excessive and

                             • childish.
                 On other occasions,
                      • the demands
                         are simply a part of
                             human communication,
                    and
                      • your
                         • fright and
                         • refusal
                             to engage
                                are unjustified.
```

```
Such reaction [i.e., Such reactions as REFUSING to engage with others
                                            because of your fear of their demands on you]
                  indicates an
                      excessive demand
                         on your part:
                              wanting the advantages of
                                 close relationships
                                     without
                                        • giving
                                            in the real sense of the word,
                                     although perhaps
                                        • over-giving instead
                                            on a different level.
                                     You put
                                        the entire relationship
                                            out of balance.
              Since the other people
                  receive
                      what they really do
                         not ask for,
              their demands [i.e., their DEMANDS for what they REALLY DO WANT from you]
                  become
                      more
                         • urgent,
              while you
                  become
                      more
                         • guilty and
                         • resentful.
30
              Whenever this knowledge [i.e., this knowledge of both the demands of others
                         and your reaction to those demands, as well as your demands of others]
                  is not sufficient
                      to enable you to
                         deal freely with
                              any demands being made on you,
             you have to look for
                  the key
                      in your own attitude.
```

```
Where were you
    oblivious of
        vour own
            excessive demands?
                They may reside perhaps
                   in another area,
                       • hidden from sight or
                       • explained away.
Important as it is
    to establish
        that
           you cannot cope with
                the demands of others,
it [i.e., to establish that you cannot cope with the demands of OTHERS]
    is not
        in itself
           sufficient.
Of equal importance
    is to find
        where your own
           hidden demands [i.e., where your own hidden demands of others]
                exist.
When you
    • find these [i.e., When you find where
                              your own hidden demands of others exist],
  and
    • transform
        the unreasonable greed
           of your childish expectations,
you will become
    perfectly capable of
        coping very satisfactorily
            with other people's demands
                on you,
                    thus maintaining
                       • good,
```

• deep

relationships.

```
31
              And now my friends, to your questions.
              QUESTION:
              I would like a
                  clear definition of
                       what
                          the soul
                              is.
              I think it would clarify this lecture.
32
              ANSWER:
                  As you know,
                       there are many interpretations of the soul,
              and
                  they may
                       all be quite accurate.
              If they [i.e., If the many interpretations of the soul]
                  seem contradictory,
              it is because
                  words
                       are too limited
                          to describe a
                              dimension
                                 inaccessible to human language.
                       This is why
                          higher dimensions
                              can never be made accessible
                                 by
                                     • verbal learning,
                              but only
                                 by
                                     • inner experience
                              which, in turn,
                                 becomes possible only if and when
                                     • inner
                                        • errors and
                                        • distortions
                                             are dissolved.
```

```
33
              Let me explain
                  the soul
                       as we use it here.
              The soul
                  is
                       the sum total of
                          the inner personality:
                               the
                                  • thinking,
                               the
                                  • feeling,
                               the
                                  • concepts,
                               the
                                  • potentials,
                               the
                                  • attitudes,
                               the
                                  • patterns,
                               the
                                  • characteristics,
                               the
                                  • temperament,
                               the
                                  • emotions,
                               the
                                  • idiosyncrasies –
                                       everything
                                          that is
                                              behind
                                                 the physical being.
              It [i.e., The soul]
                  also includes, of course,
                                  • unresolved problems.
```

```
But it [i.e., But the soul]
                 does
                      not include
                         the
                             • cover-up for
                                the
                                    unresolved problems,
                         the
                             • pseudo-solutions,
                       or
                         the
                             • false defenses.
             They [i.e., The COVER-UP for the unresolved problems, the
                                    PSEUDO-SOLUTIONS or the FALSE DEFENSES]
                 are
                      not
                         part of the soul itself.
             But the
                 particular
                      • choice
                         of the pseudo-solution
                             is an
                                • expression,
                                • manifestation,
                                • indication,
                                    of the soul.
34
             QUESTION:
             Karma, then,
                 is the memory of the soul
                     from former unresolved problems?
```

```
ANSWER:
             I would not say memory [i.e., I would NOT say that KARMA is
                                     the memory of the soul from former unresolved problems].
             It [i.e., KARMA]
                  is
                      • the result of
                         all previous incarnations.
             Karma
                  is
                      • the effect
                         the soul
                             has produced.
35
             QUESTION:
              The sensitivity
                 is carried along?
             ANSWER:
             Of course.
                  The
                      • sensitivity,
                  the
                      • perception,
             and
                 the
                      • ability to experience.
                             All these faculties
                                have a
                                    progression.
             One person's sensitivity
                  may be on the
                      • lowest note of the keyboard,
              another's
                  on the
                      • highest.
```

```
The latter [i.e., The person whose sensitivity is on
                                             the HIGHEST note of the keyboard]
                  may exist in a
                       • healthy
                     or

    unhealthy

                          way.
              Karma, as you know,
                  is the
                       result of
                          everything
                              up to the present point.
36
              QUESTION:
              You gave attributes to the soul of a
                  • physical,
                  • material
                       nature.
              You gave it [i.e., You gave the soul attributes of]
                  • roundness and
                  • malleability
                       in a
                          physical
                               sort of substance.
              Is it [i.e., Is the soul]
                  localized
                       like any other organ in the body?
37
              ANSWER:
              No,
                  it is [i.e., No, the SOUL is]
                       not
                          localized in that sense.
```

```
It [i.e., The soul]
    is
         a body,
            consisting of
                matter very similar to
                   your
                        earth matter,
                           although
                               not perceivable
                                  with your
                                      physical organs.
As you
    • know, and
    • have often heard,
         it [i.e., the soul]
            is a
                "subtle body."
When I spoke of
    roundness,
it does
    not mean
         it [i.e., does NOT mean the soul]
            is a
                round form,
                   like a ball.
The surface of the
    subtle body
         can have
            all the attributes I discussed.
```

```
You might best compare it [i.e., compare the SURFACE
                                                         of the SUBTLE BODY, of the SOUL]
                 with the consistency of
                      • skin and
                      • flesh,
             but
                 the surface of
                      the subtle body
                         of the soul
                             has
                                much greater variety
                                    than
                                       physical
                                           • skin and
                                           • flesh.
             Words are
                 so limited
                      that they may often seem
                         preposterous,
             but this is the best way of giving you
                 an idea of
                      what
                         the soul-body
                             may look like.
38
             QUESTION:
             May I ask about
                 the relationship
                      between the
                         • subconscious
                      and the
                         • soul?
```

```
ANSWER:
The soul
    is
        the unconscious mind.
The
    unconscious
         • motivations,
         • attitudes,
        • driving forces, and
        • inclinations
            are from
                the soul
and the
    • deeper regions of the
        unconscious self
            belong to the
                • real spiritual being
                   and the
                       • real spiritual being
                          is at home
                              in the deeper regions
                                  of the
                                      • unconscious self.
However,
    • the unconscious
        is only a
           part of
                the soul,
much of it [i.e., much of the soul]
         • conscious.
```

```
39
              QUESTION:
              We claim that
                  • attitudes
                      determine
                         • the happenings
                             in our lives.
              How is it that
                  people
                      with
                         bad
                             motives
                                so often
                                     derive all the
                                        • happiness
                                      and
                                        • success
                                            in life?
              I know such cases.
40
             ANSWER:
              I have answered this question in previous sessions,
                  but will answer it briefly again.
             In the first place,
                  the human view
                      is very limited.
              Whenever
                  • effect
                      does not
                         immediately
                             follow
                                • cause,
             people
                  lose the link [i.e., lose the link between CAUSE and EFFECT]
               and therefore
                  become unable to see
                      their interrelationship [i.e., unable to see the interrelationship
                                                           between CAUSE and EFFECT].
```

```
If they [i.e., If such people who are UNABLE to see the interrelationship
                                             between CAUSE and EFFECT]
    nevertheless
        attempt to
           make judgments,
such judgment
    must be
        faulty.
    • Cause
and
    • effect
        are often
           far removed in time.
In other words,
    human beings
        may experience
           the effect of
               a cause
                  from way back,
        while
           the new causes they institute
                have not yet taken effect,
                   but will do so later.
With
    increasing
        • spiritual development,
        • inner health,
        • oneness,
           • cause
         and
           • effect
                come closer together.
As long as they [i.e., As long as CAUSE and EFFECT]
        separated in time,
an inner division
    of the soul
        must exist.
```

```
• The overall development
                  of the soul,
              • its potential for
                  growth
                      in particular areas of development,
                          is still
                              limited
                                 when
                                      • cause
                                   and
                                     • effect
                                        are removed from one another.
              Only when
                  • the soul's potential
                       is greater than
                          • its actual development,
                      and therefore
                          • it [i.e., and therefore the SOUL'S POTENTIAL]
                              can become
                                 • actualized,
              are
                  • cause
                and
                  • effect
                      closer together.
41
              Moreover,
                  when
                       • motives
                          are split,
                       • the effect
                          is influenced accordingly.
```

```
For example -
        as I pointed out in a recent lecture -
    if people are still
        so crude
            in their spirituality
                that they have
                   no conscience,
    nothing
        will interfere with
            the bad motives,
                which will, therefore,
                   be unified [i.e., BAD MOTIVES will, therefore, be UNIFIED].
Because there is
    no split,
the
    bad motives
        will have an
            apparently
               favorable effect [i.e., favorable effect of realizing what is aimed for].
Only later,
    when the conscience has grown,
        will the
            retroactive guilt [i.e., guilt for manifesting aims, but for bad motives,]
                • have an effect
              and
                • manifest [i.e., the retroactive GUILT for manifesting aims
                                      for BAD MOTIVES will then manifest]
                   as though it were
                       punishment
                          from the outside.
When someone's motives
    are already split -
                which in this sense is a
                   positive development
                       compared to the person
                           who can have destructive motives
                               without
                                  inner conflict -
success
    does
        not
            come.
```

```
One side of the personality
    has acquired
        much higher standards
           than another side -
                       and I do
                          not mean
                              • superimposed
                                 standards,
                          but
                              • real,
                              • inner
                                 standards.
When such is the case,
    destructive motivations,
               even though they may be
                  quite conscious,
        will
           not
                bring the desired result.
On the other hand,
    constructive
        motives.
               no matter how conscious,
           will
               not bring the good results either
                  if they are
                       undermined by
                          unconscious,
                              destructive
                                 motives.
Hence,
    a ruthless person
        may
           not attain
               his ruthless aims
                  because
                       an inner voice [i.e., the INNER VOICE of
                                            his or her CONSCIENCE],
                              that he may be completely unaware of,
                          hinders
                              the impact
                                 of his will [i.e., HINDERS his or her attaining
                                                    his or her RUTHLESS AIMS].
```

```
His own inner development [i.e., His own inner development, including the
                       POSITIVE inner development of his inner CONSCIENCE],
                • still hidden, and
                • very contradictory to
                   some facets of his being [i.e., contradictory to facets of his being
                                      that CONSCIOUSLY or UNCONSCIOUSLY
                                      want to pursue RUTHLESS AIMS],
    prohibits
        an unsplit will.
Therefore,
    a conscious determination to be
        ruthless
            will have
                no effect
                   because
                       the soul has already gained a new potential.
Similarly,
    the person
        who
            • tries very hard
                to be good,
          but
            • is unable to cope with
                his hidden
                   • selfishness and
                   • cruelty
                       due to repression [i.e., due to REPRESSION of his
                                                     selfishness and cruelty],
                          is unable to attain
                              the desired
                                  • positive result.
It is always
    the split motives -
                especially that part of them
                   which one is not conscious of -
        that

    hinder the will

          and subsequently
            • influence the outcome.
```

```
42
              QUESTION:
             How do you explain the function of
                  • drama,
                  • myth, and
                  • fairy tales
                      in the personal development of the human being?
43
             ANSWER:
             If the questioner has in mind
                  the effect
                      that
                         • myth,
                         • drama, or
                         • fairy tales
                             have upon a human being,
             the question
                  has already been answered by this lecture.
              The assimilation
                   of
                      any
                         input
                             from
                                outside
                                     depends on
                                        the impressionability of the soul.
              As to whether
                  • fairy tales or
                  • myths
                      have a good influence on a
                         • growing person,
                       and also on an
                         • adult person,
                             cannot be
                                generalized.
             It depends on
                  • the material
                and on
                  • the interpretation.
```

```
• A grown-up person
         is no longer
            dependent on
                interpretation by
                   • others,
but
   • a young child
         is
            dependent on
                the interpretation given by
                   • adults.
Such interpretation [i.e., Such interpretation given by adults to a young child]
    may
         not even occur in
            • words,
         but in
            • the atmosphere that emanates from
                the telling of the story.
The adult's
    • feelings
         have a much stronger influence on
            the child
 than
    • the words.
Whatever the child's mind
    really takes in
         will have its effect.
If an
    apparently
         cruel
            • fairy tale or
            • myth
                is taken literally,
a soul-particle
    that is already afflicted
         will be
            negatively
                • influenced and
                • impressed.
```

```
The healthy soul-substance
    will not even have
        a negative reaction [i.e., not even have a negative reaction to the
                                              apparently cruel myth or fairytale]
            if the story is
                misinterpreted [i.e., is misinterpreted by the adult telling the story].
[If the soul-substance is HEALTHY]
    False myths
        will
            not have a
                negative effect either.
For
    not all
        myth
            is truthful.
    • Untruthful literature,
or
    • other influences,
as well as

    misunderstood

  and
    • misinterpreted
        • truthful influxes,
            will take effect
                only where
                   the soul
                       is already afflicted.
When an afflicted soul
    receives a
        • truthful interpretation,
        • other truthful messages,
it is given a chance
    to assimilate
        such helpful influences.
Whether or not it does so [i.e., Whether or not the AFFLICTED SOUL
        ASSIMILATES such HELPFUL TRUTHFUL interpretations or messages],
    depends on the person.
```

```
44
             QUESTION:
             I should like to hear your
                 differentiation
                      between
                         • feelings
                      and
                         • emotions.
             ANSWER:
             There
                   is
                      a difference
                         between the two.
             One way of describing the difference
                  would be that a
                      • feeling
                          is
                             • deeper-rooted
                            and
                             • more permanent.
             By this
                 I do
                      not wish to imply
                         that
                             feelings
                                do not change.
             I do
                 not
                      mean that
                         feelings
                             are permanent
                                 in
                                    • time,
                             but they are so [i.e., but FEELINGS ARE PERMANENT]
                                 in
                                    • quality,
                                 in
                                    • consistency,
                                 in
                                    • character,
                                 in
                                    • being.
```

```
\boldsymbol{A}
    • feeling
        may truly change
           faster than an
                • emotion,
and yet
    • it [i.e., and yet a FEELING]
         is permanent
           in
                • essence.
This is very difficult to explain;
in order to understand,
    you would have to
        perceive
            what I mean
                with
                   your own
                       inner faculties.
 An
    • emotion
         is
            more
                superficial,
                   even though
                       it [i.e.,, even though an EMOTION]
                           may be retained
                               longer
                                  in the soul substance.
 An
    • emotion
        comes from
           superficial
                conditions in the soul.
```

```
• Reactions
and
    • responses
         that are
            • based on superimposed modes of
                coping with life,
            • not originating from
                the real person,
                   are
                       • emotions.
The real self
    sends forth
         • feelings.
Hence, a
    • feeling
         is something
            much more substantial [i.e., much more substantial than an emotion].
This [i.e., Whether an emotion or a feeling IS, in fact, an EMOTION or a FEELING]
    cannot
         be evaluated by
           the apparent worth
                of the

    feeling

                 or
                   • emotion.
You may have an
    unpleasant
         • feeling,
           yet it is based
                 on
                   • truth,
                 on
                   • reality.
     An

    emotion

            is based
                on a
                   • subjective inner condition.
```

```
45
              Here is an example:
              Let us suppose you sense a
                  • detrimental,
                  • negative
                      quality in
                          • someone else,
                        or in
                          • yourself.
              If this quality
                  is
                         you are dealing with a
                              • feeling,
                                 even if
                                     highly unpleasant.
              In another case
                  you may have the same perception;
                      however,
                         you do
                              not
                                 sense
                                     the negative quality
                                         because,
                                             instead of
                                                merely observing
                                                    what is,
                                                       you become
                                                           • frightened,
                                                           • suspicious,
                                                           • guilty, and
                                                           • resentful;
                                                              because some
                                                                   • image or
                                                                   • pseudo-solution
                                                                      is at work.
              You have, again,
                  a correct perception,
                      in this instance though
                          of an
                              • emotion.
```

```
When you
    do not push
         the feeling aside,
           you will come to see
                that you have a
                   valid intuition [i.e., a VALID INTUITIVE FEELING],
                       be it
                          about

    yourself,

                        or
                          about
                              • someone else.
When you
    do not
        push
            the emotion
                aside -
                       and you should
                          never
                              push aside
                                 • an emotion,
                                 • a feeling,
                                or
                                 • anything else, for that matter -
you will come to
    recognize [i.e., come to RECOGNIZE in that EMOTION
                              that you do NOT PUSH AWAY but rather FACE]
        factors within yourself
            that cause you to be
                • subjective,
                • distorted,
              and
                • out of touch.
In short,
    you will see
         all the blocks in you
            that
                prohibit
                   • feelings and
                   • intuition
                       [i.e., see all the BLOCKS in you that PROHIBIT
                              FEELINGS and INTUITION of the REAL SELFJ.
```

```
A feeling
                  always
                      reacts to
                          reality,
                              however temporary
                                 this particular reality
                                     may be,
                                         as it exists
                                             now.
46
              Let us now examine a
                 favorable emotion.
              Gratified
                  • vanity,
                  • greed, or
                  • pride
                      may produce a
                         pleasant
                              emotion.
              Or, to go a step further,
                  a situation,
                      even if
                          • truly perceived,
                      but
                          • utilized
                              subjectively,
                                 produces an
                                     • emotion
                                   and not a
                                     • feeling.
```

```
• Feelings
    are based on
        · objectivity,
• emotions
    on
        • subjectivity.
In both instances [i.e., In both the instance of feelings (based on objectivity)
                           and the instance of emotions (based on subjectivity)],
    they [i.e., feelings (based on objectivity) and emotions (based on subjectivity)]
        may be
            • pleasant
          or
            • unpleasant.
The language [i.e., The language regarding feelings and emotions]
    is often confused.
One speaks
    of
        • emotional maturity
        • emotional involvement,
    of
        • expressing one's emotions
            when
                feelings too,
                   are meant.
But the words
    do not matter that much
        as long as
           you understand
                the essence.
```

```
47
             QUESTION:
             Am I correct in understanding
                 that
                      anything can be
                         either
                             • feeling
                         or
                             • emotion?
             Fear,
                 for instance?
             ANSWER:
             Yes.
                  That is right.
             But, my friends,
                 my advice is:
                      Do
                         not
                             try to
                                label it [i.e., Do NOT try to LABEL something
                                           as being a FEELING or as being an EMOTION].
             Labeling
                 is always a
                      dangerous procedure.
             With it [i.e., With labeling]
                 you somehow
                      close a door to
                        further understanding.
             Try rather to
                 deal with the
                      • feeling,
                    or
                      • emotion,
                         as it comes up.
```

```
Try
                  to
                       understand it [i.e., to understand the feeling or emotion],
                  to
                       see whether or not it [i.e., to see whether or not the feeling or emotion]
                          is based on
                              • objective
                                 factors,
                          or on
                              • personal,
                              • colored, and
                              • subjective
                                  notions.
48
              May these words
                  help you again
                       toward a
                          • deeper and
                          • broader
                              understanding.
              My
                  • love,
              my
                  • help,
                       go to all of you.
```

```
The
    • blessings
and the
    • assistance
        are accorded to each one of you
            who has
                the great
                   • courage and
                   • dignity,
                the
                   • human dignity,
                       to want
                           to
                               • develop,
                           to
                               • grow and
                           to
                               • change,
                             and
                              • face
                                 the self
                                      in utter candor,
                                         so as to
                                             make
                                                growth
                                                     possible.
The dignity of this endeavor
    becomes evident
        when it is pursued
           regardless of the
                cost
                    of
                       • facing negative aspects,
                   of
                       • shattering one's cherished ideas about oneself.
When this is done,
    the fruits
        must
            be yours.
```

```
If you tend this beautiful garden

now,

by weeding out
that which does not belong,

the spiritual help along the way
will
always
be yours.

Be in
• peace,
my dearest friends,
be in
• God.
```

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